

# Brian P. Harrington



**Managing Director  
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Brian is the managing director of sales and consultant relations. He joined the firm in 2005 as head of institutional business development and client service.

He was formerly a partner and head of institutional sales and client service at the investment advisory firm Brown Advisory.

Prior to joining Brown Advisory, he served as a managing director for ING with responsibility for business development in the Mid-Atlantic and Southern Regions of the United States.

Before he assumed his role with ING, he served as the chief of staff for Aetna Financial Services (now ING Group). He also spent six years as the director for private and public sector relations at the Resolution Trust Corporation's Oversight Board, the Washington D.C.-based federal agency responsible for the Savings and Loan Cleanup.

In addition, he served in the office of public affairs for the International Trade Administration at the United States Department of Commerce. Brian is a graduate of LeMoyne College.

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